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FiberSense engages APTelecom for accelerated commercial distribution of its groundbreaking *DigitalMarine*[™] service

Sydney, 3 September 2024: Innovative Australian company, FiberSense Pty Ltd, today announced that it has engaged APTelecom LLC to engage prospective customers on its behalf, taking its paradigm shifting *DigitalMarine*[™] service to the wider market.

DigitalMarine is a ground-breaking technological solution that offers previously unavailable real-time intelligence to submarine cable operators. The proprietary system, which installs in cable landing stations and operates without consuming fiber assets, remotely senses activity in the vicinity of a submerged optical fibre cable. Capable of detecting seismographic, geological and human activities that might affect the cable, as well as providing early warning of issues with the cable itself, *DigitalMarine* offers unprecedented levels of actionable information to the system's operator.

Suitable for being designed into new systems, or retro-fitted to those already in service, interest in this type of physical interaction detection capability is strong, especially in markets where human activity close to shore threatens the integrity of submarine communication networks that are increasingly critical across the world's economies.

Speaking today, Raj Jayawardena, EVP of Business Development and Transformation for FiberSense said "We are pleased to have secured the services of APTelecom at this critical juncture of our marine service's lifecycle. We are looking to rapidly scale out our deployments and engaging APTelecom enables us to quickly secure an experienced global salesforce with strong connections into our prospective customer base."

Sean Bergin, President and Co-founder of APTelecom said "We are excited to be working with such an innovative client as FiberSense. We expect their technology to generate a high

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degree of excitement in the subsea cable community where security is an ever-escalating concern and we look forward to engaging with our submarine cable clients—and all operators of suitable submarine cables—to bring this valuable solution to their attention.”

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About FiberSense

FiberSense Pty Ltd is a multi-award-winning technology company that delivers actionable and timely insights from object and event detection in noisy environments, at massive scale. It provides comprehensive strike prevention for critical infrastructure, leading to more resilient and reliable utilities. Driven by a proprietary hardware and software stack, FiberSense converts fiber networks into sensor arrays, which offer real-time digital reporting and alerting of movements and events unfolding around them.

<https://fibersense.com/>

Media Enquiries: info@fibersense.com

About APTelecom

APTelecom LLC is an award-winning consulting firm, founded in 2009. APTelecom’s reach and expertise spans a wide range of established and emerging global markets. Among the company’s core offerings, underpinned by close relationships with submarine cable operators, are fiber sales, due diligence, data center and strategic telecommunications consulting services as well as project management services.

www.aptelecom.com

Contact: Sean Bergin sean@aptelecom.com +66 98 017 0030